

"Building a Real Estate Investment Portfolio in a Down Market"

Real Estate Investing in Colorado Springs

(An Unconventional, Hard-Hitting Seminar)

WHEN:

Wednesday, December 5, 2007 (One-shot)
6:30pm - 9:30pm

WHERE:

The Offices of Stewart Title (The Plaza of the Rockies)
[111 S. Tejon, Suite 111, Colorado Springs, CO 80903](#)
(Downtown at the Intersection of S. Tejon & Colorado Ave.)

PRESENTER & SPONSORS:

Matthew Chan, [Publisher/Author](#), [turnkeyinvesting.com](#), [ascendbeyond.com](#)
Beth Maloney, Broker Associate of [Mary Calvert & Co.](#)

Some of the topics that will be covered in this information-packed seminar include:

- The Art & Science of Portfolio-Building
- 5 Strategies for building a real estate portfolio if you have limited time, expertise, cash, or credit
- Why the best time to build a real estate portfolio is in a slower market and economic cycle
- What happens to assets, wealth, and equity created and lost during up-markets and up-cycles
- The types of people who should **absolutely avoid and should never** invest in real estate
- The types of people who can never stop doing real estate deals and the types of people who can stop within 5 years.
- The single crucial x-factor every investor must decide BEFORE they buy their first investment
- The 5 Deadly Sins of Real Estate Investing that destroy portfolios and investment careers
- The 3 Investment Criteria professional investors use that amateurs do not
- The "true returns on investment" professional investors rarely reveal to the general public
- The 4 Rules on the Mindset of Money amateur investors never learn until it's too late
- The 3 Unavoidable Events that will occur in the real estate market between now and 2010
- The 6 opportunities and differences between 1st-tier and 2nd-tier cities
- The Current Market Velocity of Colorado Springs
- 5 Reasons Why Colorado Springs is a better market to invest in than Denver
- The 4 Factors "outside investors" see in Colorado Springs that "native investors" routinely ignore
- The pros and cons of investing with Investment Teams vs. investing alone

Advance Tickets: \$25.00 Single, \$45.00 Double.

Register & Information: www.InvestorsRoundtable.org



Matthew Chan is the principal and sponsor of "[The Investors Roundtable](#)", an independent coaching and instructional services organization focused on beginning real estate investors.

Shortly after Matthew's move into Columbus, Matthew and Wes Weaver, his business partner, began a friendship that eventually led them to forge an alliance to buy, invest, and manage investment property together.

With focus and determination, Matthew and Wes have established themselves as the "**#1 Providers of [Owner-Financed Homes](#)**" in the [Greater Columbus, Georgia area](#). They specialize in selling single-family homes with "owner-financing" with their innovative TurnKey Lease-Options system. Recently, they have become the "**Most Established ['Take Over' Homebuyers](#)**" in the [Greater Columbus, Georgia area](#).

Matthew and Wes take a deliberate tag-team approach to their management style. They often carry out a "divide and conquer" strategy but also come together when a "strength in numbers" style is required. Their unorthodox but effective management style allows them to create a management synergy that few individuals in their local area can match.

Backed by their support team and advisors, they are steadfast and decisive in their approach of buying, investing, and managing cash flow investment properties. In these turbulent economic times, Matthew and Wes continue to be pillars of stability for their investment partners. Additionally, they are the authors of several books and audio programs, [TurnKeyInvesting.com](#). You can find their works carried on [Amazon.com](#), [National Association of Realtors](#), and [Ascend Beyond Publishing](#) websites.

Matthew Chan has a Bachelor of Science in Business Administration from University of Central Florida and a Masters of Business Administration from Webster University.